

John J. McGrath, Jr.  
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## PROFESSIONAL EXPERIENCE

### **American Collegiate Acquisitions, Ridgefield, CT**

#### Associate Vice President of Finance

August 2015 - Present

- Responsible for assisting the Chief Financial Officer with due diligence of prospective acquisitions.
- Financial modeling, budgetary projections, analytics, expected return on investment. (Part-time).

### **Babson College, Wellesley, MA**

#### Budget Manager

October 2015 - Present

- Maintain and update Babson's five year planning database, accounts, and budgets.
- Develop and adjust the undergraduate and graduate school enrollment models, including revenue recognition analysis and endowment funding offset.
- Coordinate the quarterly projection process, including the set-up and maintenance of the College's online projection module, working with and training departments to ensure budget projection data is complete and accurate, and analyzing and reporting on the results.
- Assume special projects as identified by the CAO/CFO, Board of Trustees, and AVP of Finance, that analyze work processes, identify critical paths and redundancies, costs, performance measures, and potential areas for improvement across all campus wide business areas.
- Support special cost and revenue accounting analysis as well as comparative institutional data. Support institutional research and benchmarking projects.

#### Senior Financial & Budget Analyst

Sept 2014 – Sept 2015

#### Budget Analyst

April 2013 – August 2014

### **Technical Career Institutes (TCI), New York, NY**

#### Budget Director

February 2012 – April 2013

- Manage the financial budget with a focus on improving cost efficiencies for 30 departments.
- Analyzed the college's operations to identify cost redundancies, performance indicators, and developed solutions and advisements with the Executive Vice President of Administration.
- Worked with senior management to model and develop budget assumptions for 2013-2015.
- Provide monthly budget status reports to TCI's investors and department managers.
- Managed special projects for senior management, investors, and the New York State Education Department regarding financial projections, cost analysis, payroll analysis, accreditation, and compliance.

#### Director of External Sites

May 2011 – January 2012

- Collaborated with senior management to open two new college sites in Brooklyn and Harlem, NY.
- Provided oversight and coordinated academic, administrative, and financial operations at new college sites.
- Developed relationships with local vendors for the sites to promote community support in economically disadvantaged areas.
- Managed over 15 employees, including providing training in enrollment reporting, financial reporting, and purchasing.

## EDUCATION

#### **Clarkson University, Potsdam, NY**

Graduated May 2011

Masters of Business Administration, Concentration: Innovation and New Venture Management

#### **St. Michael's College, Colchester, VT**

Graduated May 2010

Bachelors of Science in Business Administration, Minors in Finance and Philosophy

## OTHER EXPERTISE

**Software:** Adaptive Insights, Great Plains, Management Reporter (FRx), Microsoft Suite, Workday HR & Financials (basic working knowledge)